Gregory Jay Kinney

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8-23-16

Jeff Howard,

I would like to express my pleasure with your help and expertise with finding and securing my investment property. I had started the process briefly two other times with agents that did not have the knowledge or experience with identifying and finding profitable investment properties. It did not take long working with you and the Howard Team to see that you had experience with rental properties. Your spreadsheet showing the various returns for each listing clearly demonstrates that you have the right thought process when searching. Other agents take the same strategy as though they were looking for a personal home. It is different and you understand.

Thank you again and please use this a testimonial.

Greg Kinney